

# Appendix 7

## 16.5 Draft Financial Plan 2021-2031

Draft Borough of Queenscliffe Financial Plan 2021-2031

# **Ordinary Meeting of Council**

Wednesday 22 September 2021 at 7:000pm

Via Videoconference (Zoom)



# Financial Plan 2021-22 to 2030-31

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#### Introduction

#### 1.1 Financial Plan

The Local Government Act 2020 has introduced a requirement for Council to prepare a 10 year Financial Plan. The Financial Plan provides a strategic overview of the financial resources available to Council over next 10 years and sets out how the resources will be used to implement the actions of the Council Plan and achieve the Community Vision.

The purpose of the Financial Plan is to provide stability, predictability and establish a framework for the effective mitigation and management of strategic financial risk. Importantly, the Plan should show how the viability and financial sustainability of Council will be achieved and maintained over the 10-year period.

#### 1.2 Strategic Planning Principles

The Financial Plan is developed in the context of the following strategic planning principles:

- Council has an integrated approach to planning, monitoring and performance reporting;
- Council financial plan addresses the Community Vision by funding the aspirations of the Council Plan. The Council Plan aspirations and actions are formulated in the context of the Community Vision;
- The Financial Plan statements articulate the 10-year financial resources necessary to implement the goals and aspirations of the Council Plan to achieve the Community Vision;
- Council's strategic planning principles identify and address the risks to effective implementation of the Financial Plan. The financial risks are included at section 2.4 below;
- The Financial Plan provides for the strategic planning principles of progress monitoring and reviews to identify and adapt to changing circumstances.

#### 1.3 Financial Management Principles

Council manages significant funds on behalf of its community. The responsible management of these finances is essential in order for Council to continue meeting it legislative responsibilities and to keep providing services and facilities needed by the community.

Section 101 of the Local Government Act 2020 provides four principles of sound financial management, which all councils are required to implement within their financial planning and reporting frameworks. They are:

- Revenue, expenses, assets, liabilities, investments and financial transactions must be managed in accordance with Council's financial policies and strategic plans;
- Financial risks must be monitored and managed prudently, having regard to economic circumstances;
- Financial policies and strategic plans, including the Revenue and Rating Plan, must seek to provide stability and predictability in the financial impact on the municipal community;
- Accounts and records that explain the financial operations and financial position of the Council must be kept.

For the purposes of the financial management principles, financial risk includes any risk relating to the following;

- the financial viability of the Council;
- the management of current and future liabilities of the Council;

#### • the beneficial enterprises of the Council.

The Financial Plan provides a strategic overview of the financial resources available to Council over next 10 years and and sets out how the resources will be used to implement the actions of the Council Plan and achieve the Community Vision.

#### 1.4 Legislative Requirements

This section describes how the Financial Plan links to the achievement of the Community Vision and the Council Plan within the Integrated Strategic Planning and Reporting framework. This framework guides Borough of Queenscliffe in identifying community needs and aspirations over the long term (Community Vision), medium term (Council Plan) and short term (Budget) and then holding itself accountable (Annual Report).

The following diagram provides an overview of the core legislated elements of an integrated strategic planning and reporting framework.



Source: Department of Jobs, Precincts and Regions

#### 1.5 Service Performance Principles

Council services are designed to have purpose, targeted to community needs and to provide value for money. The service performance principles are listed below:

- Services are provided in an equitable manner and are responsive to the diverse needs of the community. The Council Plan is designed to identify the key services and projects to be delivered to the community. The Financial Plan provides the mechanism to demonstrate how the service aspirations within the Council Plan may be funded;
- Services are accessible to the relevant users within the community;
- Council provides quality services that provide value for money to the community. The Local Government Performance Reporting Framework (LGPRF) is designed to communicate council's performance regarding the provision of quality and efficient services;
- Council has a performance monitoring framework to continuously improve its service delivery standards;
- Council has a service delivery framework that considers and responds to community feedback and complaints regarding service provision.

#### 1.6 Asset Plan Integration

Recipricol interaction between the Asset Plan and the Plan is a key principle of the Council's strategic financial planning principles. The purpose of this integration is to ensure that future funding is allocated in a manner that supports service delivery in terms of the plans and the effective management of Council's assets into the future.

The Asset Plan identifies the operational and strategic practices which will ensure that Council manages assets across their life cycle in a financially sustainable manner. The Asset Plan, and associated asset management policies, provide council with a sound base to understand the risk associated with managing its assets for the communities benefit.

The Asset Plan is designed to inform the 10-year Financial Plan by identifying the amount of capital renewal, backlog and maintenance funding that is required over the life of each asset category. The level of funding will incorporate knowledge of asset condition, the risk assessment issues as well as the impact of reviewing and setting intervention and service levels for each asset class.

In addition to identifying the operational and strategic practices that ensure that Council manages assets across their life cycle in a financially sustainable manner, the Asset Plan quantifies the asset portfolio and the financial implications of those practices. Together the Financial Plan and Asset Plan seek to balance projected investment requirements against projected budgets.

Council is in the process of reviewing its Asset Plan in line with the requirements of the Local Government Act 2020.

Asset renewal demand projections included in this Financial Plan generally follows the expenditure identified in the following asset management documents:

- Roads expenditure follows the recommendations in the 2019 road condition and renewal modelling report;
- Buildings expenditure follows the 2018 building condition assessment modelling report;
- Storm water drainage follows the 2019 asset management plan;
- Open space follows the 2019 open space asset management plan in combination with the playground strategy.

The current Asset Plan does not cover all asset categories managed by Council. However, the new Asset Plan will cover all asset categories and once completed the Financial Plan will be reviewed and updated.

#### **Financial Plan Context**

#### 2.1 Financial Policy Statement (Financial Sustainability Indicators)

This section defines the policy statements, and associated measures, that demonstrates Council's financial sustainability to fund the aspirations of the Community Vision and the Council Plan.

Policy Statement	Measure	BoQ Target	Comment
Consistent operating results.	Adjusted underlying result (excluding one-off operating income and expenses)	greater than \$0	Adjusted for the timing of recurring operating grants, one-off operating projects (including operating grants if applicable), assets write-offs and any other non- recurrent transactions.
Ensure Council maintains sufficient working capital to meet its debt obligations as they fall due.	The value of our current assets divided by our current liabilities	greater than 1	Non-current assets classified as held for sale
Council maintains sufficient unrestricted cash to ensure ongoing liquidity as well as to address unforeseen cash imposts if required.	The percentage of our current liabilities as a proportion of our unrestricted cash reserves (based on the remaining maturity)	greater than 100%	Cash and cash equivalents include all items at call and short-term deposits with remaining maturity of less than three months
That Council applies loan funding to new capital and maintains total borrowings in line with rate income and growth of the municipality.	The percentage of our total borrowings as a proportion of our rate revenue	less than 15%	Council policy: CP040 Borrowings
Allocate adequate funds towards renewal capital in order to replace assets and infrastructure as they reach the end of their service life.	The financial investment in asset renewal and upgrade expenses divided by the cost of depreciation (based on a three years rolling average)	greater than 100%	Three years rolling average taking into the dependency on external funding for major capital projects
Council generates sufficient revenue from rates plus fees and charges to ensure a consistent funding for new and renewal capital	Council's contribution to asset renewal and upgrade expenses as a percentage of Own Source Revenue	greater than 10%	Based on the net contribution from the Council for asset renewal and upgrade work

#### 2.2 Strategic Actions

Council has identified the following strategic actions that will support the aspirations of the Council Plan.

The Financial Plan has been developed based on these strategic actions.

- Prioritise capital expenditure for investment in renewal capital to reduce the escalating risk and maintenance of aging infrastructure;
- Avoid or minimise capital projects that will create new assets resulting in additional asset renewal requirements in the future;
- Only applying proceeds from asset sales to invest in projects that will generate additional revenue streams;
- Debt funding to be applied only to projects that will generate additional revenue streams;
- Additional funding to address climate change.
- Manage salaries and wages growth in line with the rate cap;
- Emphasis on innovation, productivity and efficiencies that lead to reduced costs or the minimisation of waste and duplication;
- Maintaining current service levels until Council complete a full review of its service delivery programs.

#### 2.3 Assumptions to the Financial Plan Statements

The Financial Plan will be updated annually as a part of the annual budget process following a review of internal financial results and changes in the external environment. The financial information used for 2021-22 (the base year) is based on the 2021-22 financial budget.

The following table provides a detailed explanation of planning assumptions. The Financial Plan outcomes are disclosed in the Financial Statements section.

Key Elements	22-23	23-24	24-25	25-26	26-27	27-28	28-29	29-30	30-21
	1.75	2.00	2.25	2.25	2.25	2.25	2.25	2.25	2.25
Consumer Price Index (CPI)	Based on Finance.	the macro	peconomi	c indicator	s - Depart	ment of T	reasury ar	nd	
	1.75	2.00	2.25	2.25	2.25	2.25	2.25	2.25	2.25
Rates cap - ESC recommended methodology					-			in future y o CPI forec	
	0.45	0.65	0.20	0.05	0.05	0.05	0.05	0.05	0.05
Growth in the rate base	has a stag	-	e base. Ha	ive factore	ed in poter	ntial prope	•	Predomina opments b	•
	5.00	3.00	2.25	2.25	2.25	2.25	2.25	2.25	2.25
User fees and charges - Tourist parks income	minimum	n pre-COVI n revenue.	D occupar	ncy levels	to be achi	eved in 20	22-23 resi	the base y ulting in 59 e year 202	6+

Key Elements	22-23	23-24	24-25	25-26	26-27	27-28	28-29	29-30	30-21
User fees and charges - Others	Other use	er fees and	d charges	are linked	to the CPI				
	1.0	2.0	2.0	2.4	2.4	2.4	2.4	2.4	2.4
Interest income	Council e	xpects int	erest rate	s to rise cl	oser to pre	e-COVID le	evels by th	e year 202	5-26.
Government Grants	funding r	equireme	nts of maj		renewal/u	pgrade pr	ojects. No	imated bas operating 21-22.	
	2.5	2.5	2.75	2.75	2.25	2.25	2.25	2.25	2.25
Employee costs	The Plan current E	assumes E A. No incr	A linking ease in sta	aff numbe	p subject <sup>.</sup> rs is projec	to a minin ted durin	num increa g this plan	ase of 2% a ning perio ed-term co	d.
	3.0	3.5	4.0	4.0	4.0	4.0	4.0	4.0	4.0
Insurance	insurance	•	Financial	Plan is ba				of the ove l assuming	
	0.00	0.00	2.25	2.25	2.25	2.25	2.25	2.25	2.25
Other operating cost	efficienci	es which v	vill lead to		ing other o	operating	expenses	oductivity at the base ereafter.	
Borrowing		owings, n I revenue		wing if any	in the fut	ure only fo	or projects	s that will g	generate
	4.20	3.90	2.60	-9.70	2.25	2.25	2.25	2.25	2.25
Waste management cost/charges	implemer indexatio	ntation of n. Cost as	FOGO and sociated v	d glass coll vith the ro	ection ser Il out of F(	vices. The DGO and g	reafter ste glass servio	arges due eady with ( ces to be re tions used	CPI ecovered
Capital projects				ade work. Inity consu		•	-	capital pr	ojects
Asset sales/proceeds	Have not	identified	investme	ent opport	unities for	proceeds	from the	of motor ve sale of Mu next reviev	rray

Note to waste management cost/charges assumptions:

The following assumptions have been used in determining waste management cost;

- The kerbside transition plan will be implemented with Food Organics Garden Organics (FOGO) collection operational for the full year in 2022-23. The glass collection service will be operational in 2023-24;
- Diversion of 80% of the organics in the waste bin to the FOGO service will be achieved;
- A 20% increase of garden organics collected due to an increased frequency of collection;
- State Government Landfill Levy will increase by only CPI from 2023-24 onward;
- Diversion of 80% of glass from the comingled recycling bin to the new glass service is achieved from 2023-24 onward;
- Kerbside material disposal and processing costs are based on historic volumes and 2018 waste audits;
- Impacts of a Container Deposit Scheme (CDS) have not been incorporated into this Plan. A review will be undertaken when details of the CDS are finalised.

#### 2.4 Financial Risk

There are many financial risks that Council must mitigate to remain financially sustainable. One of the most significant financial risks is the impact of rate capping. Our sound financial position - zero debt and a healthy reserve balance - will enable Council to respond to these financial risks over the 10-year period. The following table highlights the financial risks and their impact to Council.

Risk	Level of Risk	Mitigation
Impacts of COVID-19	Medium	The development of current and future budgets has been
(immediate, medium		modelled and assumptions are constantly reviewed. Active
and long term)		monitoring of financial performance.
Failure to close asset	Medium	Monitor and seek new grants opportunities for renewal and
management gap		upgrade work. Development of a comprehensive asset plan in line
		with the LG Act 2020, covering all assets categories.
Lower rate cap	Medium	Financial levers adjusted to ensure Council is financially
(lower than CPI)		sustainable. Service reviews if required.
EBA outcomes could	Medium	EBA to link with CPI and any upward deviation to be subjected to
be greater than CPI		efficiencies in operational expenses elsewhere.
Caravan Park	Medium	Review of caravan park operations for a more effective and
revenue downturn		efficient management model. Additional investments in caravan
		parks to enhance revenue potential.
Not realising full	Medium	Implement proper governance framework including progress
benefits of current		tracking framework with report to Council and Executive team.
initiatives to achieve		
efficiency		
improvements (new		
organisational		
structure, new		
corporate system(		
Future unfunded	Low	Monitors the Vested Benefits index on a quarterly basis to avoid
defined benefits		material shortfall calls. Maintain a separate reserve to manage any
superannuation call		potential impact.
occurring		

#### **Financial snapshot**

Our decision-making reflects principles of sound financial management. This Financial Plan assesses our financial performance using key financial indicators specified in the Council Plan. Refer to the Financial Policy Statement section (2.1) for more details about the indicators used to assess the financial outcome of the Borough over the planning period covered in this Financial Plan.

#### Cash surplus/deficit

This is a measure of the cash inflows from all sources of revenue and the cash outflows for all expenditure (capital and operating expenditure). The Financial Plan presents a balanced budget over the 10-year horizon.

#### Adjusted underlying result

An indicator of the sustainable operating result required to enable Council to continue to provide core services and meet its objectives, the underlying result is calculated by deducting non-recurrent capital funding (grants and contributions) from the operating surplus/(deficit) for the year.

Further, Council excludes impact one-off transactions in calculating the adjusted underlying result as explained in the Financial Policy Statement section (2.1).

Council is projecting a modest underlying surplus for each year from the year 2023-24 onwards. Council expects to benefits from the various initiatives started in the year 2021-22 to enhance the productivity and efficiencies of Council operations.

An increase in depreciation expenses due to the new Queenscliffe Hub and the upgraded Queenscliff Boat Ramp has resulted in an estimated underlying deficit for the 2022-23 financial year. The BoQ expects that the additional income from tourist parks and operational efficiencies will be sufficient enough to cover additional depreciation from the year 2023-24 onwards.

Council has been receiving an average annual operating grant of \$115,000 from Better Boating Victoria (BBV) as compensation for the loss of income from boat ramp parking fees. However, no grant income from BBV is factored into this Plan after the financial year 2021-22 as Council has not received any confirmation from BBV about the future grant arrangements.

#### Working capital

This is a measure of current assets to current liabilities (our ability to pay existing liabilities that fall within the next 12 months). The Financial Plan expects this measure to stay well above 100 per cent over the 10-year horizon.

#### Borrowings

No borrowings are planned over the 10-year horizon.

#### Asset renewal and upgrade expenses

A ratio of 100 per cent or higher shows that spending on existing assets is moving at a faster rate than asset deterioration. The Financial Plan forecasts significant investment in existing assets over the next 10 years. Key asset renewal and upgrade projects considered over the 10-year horizon are listed below. However, only high-level cost estimates have been used in the Plan and the scope and timing of these projects are subject to community consultations and detailed feasibility assessments.

- Toch H toilet facilities renewal
- Weeroona pde toilet facilities renewal

- Princess park toilet facilities renewal
- New toilet facilities in Hesse street
- Royal park changing rooms upgrade
- Royal park oval upgrade
- New corporate system
- Paths and walking tracks (based on the active transport strategy)
- Convert to solar generation and install battery storage on council buildings
- Fast track transition of Council fleet to electric vehicles
- Restoration and upgrade of P1 hut at Point Lonsdale lighthouse reserve
- New skate and bike park
- Integrated storm water management plan (soak pit upgrade and ocean outfall improvements)
- Murray Road shared path
- Upgrade of town hall

#### Financial sustainability indicators - Council Plan

Indicator	Target	21-22	22-23	23-24	24-25	25-26	26-27	27-28	28-29	29-30	30-31	Average 10-year horizon
Sustainable operat	ing resul	t										
Our adjusted underlying result	> \$0	\$44	-\$154	\$13	\$24	\$20	\$95	\$111	\$91	\$80	\$88	\$41
Working capital												
Current assets vs current liabilities	> 1.0	3.02	3.62	3.25	3.39	3.20	3.25	3.47	3.54	3.52	3.75	3.40
Level of unrestricted cash reserve against current liabilities	> 100%	136%	114%	93%	104%	93%	91%	113%	132%	141%	161%	118%
Borrowings												
Total borrowings against rate revenue	< 15%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Commitment for as	set renev	wals										
Asset renewal and upgrade expenses against depreciation	> 100%	263%	290%	283%	142%	163%	139%	114%	103%	119%	125%	174%
Council's contribution to asset renewal and upgrade	> 10%	42%	17%	17%	13%	15%	14%	10%	10%	12%	10%	16%

As per the above financial sustainability indicators, overall, Council's financial plan 2021-31 satisfies financial sustainability indicators specified in the Council Plan, subject to the planning assumptions detailed in section 2.3.

#### **Crown land management**

The Borough is a small coastal town, and except for very few assets, all buildings and infrastructure assets including roads, used to provide various services to the community are located or built on Crown land.

Based on the value of land Council manages, 60% is Crown land and 17% is Land under roads. Only 23% of the land is owned freehold by the Borough.

Council is aware of the risk of the dependency on income from caravan parks (all caravan parks are situated on Crown land except for parts of Golightly Park). The council mitigates this risk by ensuring that the current operating model is financially sustainable.

Council's current record-keeping and accounting systems are not designed to separate the expenditure associated with Crown land and other land types. . However, indicative values provided below satisfy the requirement that revenue generated from Crown land is applied in full to meet expenditure requirements for managing Crown land.

Description	21-22	22- 23	23- 24	24- 25	25- 26	26- 27	27- 28	28- 29	29- 30	30- 31
Net contribution from Crown land									-	
Surplus projected from tourist parks	807	887	929	947	967	988	1,009	1,032	1,055	1,077
Lease income projected from Crown Land properties	148	151	154	157	161	164	168	172	176	180
Net contribution from Crown land	955	1,038	1,083	1,104	1,128	1,153	1,177	1,204	1,231	1,256
Used to fund services in Crown lan	d							1		
Projected net expenditure on asset management and appearance of public places on Crown land	(783)	(785)	(788)	(805)	(824)	(842)	(861)	(881)	(900)	(921)
Net expenditure on coastal protection	(321)	(353)	(357)	(365)	(374)	(382)	(391)	(400)	(409)	(418)
Net deficit funded via rates and operating grant	(148)	(100)	(62)	(66)	(70)	(72)	(75)	(76)	(78)	(82)

Projected surplus from tourist parks includes income from the Golightly Park as well. Council's current financial system is not designed to record operating expenses of the Golightly park separately to ascertain the net contribution only from the Golightly park. However, if apportioned based on the gross income, a net contribution of \$162,000 can be attributable to the Golightly park for 2021-22.

Projected net expenditure on asset management and appearance of public places on Crown land does not include any asset renewal and upgrade expenditure. Projected net expenditure does not include any expenditure associated with road, drainage and footpath infrastructure.

#### **Financial statements**

#### **3.1 Comprehensive Income Statement**

Comprehensive Income Statement	2021-22 Budget	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30	2030-31
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Income										
Rates and charges	7,946	8,144	8,376	8,583	8,627	8,825	9,027	9,234	9,446	9,663
Statutory fees and fines	132	134	137	140	143	146	149	153	156	160
User fees	1,977	2,068	2,127	2,175	2,224	2,274	2,326	2,378	2,431	2,486
Grants - operating	1,017	1,096	1,141	1,129	1,155	1,181	1,207	1,234	1,262	1,291
Grants - capital	6,495	0	1,021	990	990	165	165	728	1,165	603
Contributions - monetary - capital	35	0	0	0	0	0	0	0	0	0
Other income	268	285	353	358	389	394	400	406	411	417
Total income	17,870	11,728	13,155	13,376	13,528	12,985	13,274	14,132	14,872	14,619
Expenses										
Employee costs	4,873	4,955	5,015	5,153	5,294	5,413	5,535	5,660	5,787	5,917
Materials and services	5,733	5,386	5,331	5,254	5,405	5,476	5,626	5,755	5,897	6,026
Depreciation	1,373	1,456	1,474	1,507	1,512	1,522	1,515	1,569	1,605	1,638
Bad and doubtful debts	3	3	3	3	3	3	3	3	3	3
Borrowing costs	0	0	0	0	0	0	0	0	0	0
Other expenses	325	326	328	335	343	351	359	367	375	384
Total expenses	12,307	12,126	12,151	12,252	12,557	12,765	13,038	13,354	13,667	13,968
Surplus / (deficit) for the year	5,563	(399)	1,004	1,124	970	220	236	778	1,205	651
Other comprehensive income										
Net asset revaluation increment / (decrement)	0	0	0	0	0	0	0	0	0	0
Total comprehensive result	5,563	(399)	1,004	1,124	970	220	236	778	1,205	651

#### 3.2 Balance Sheet

Balance Sheet	2021-22 Budget	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30	2030-31
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Assets										
Current assets										
Cash and cash equivalents	6,774	5,140	4,881	5,057	4,903	4,818	5,250	5,755	6,088	6,486
Other financial assets	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
Trade and other receivables	330	330	330	330	330	330	330	330	330	330
Inventories	4	4	4	4	4	4	4	4	4	4
Other assets	225	225	225	225	225	225	225	225	225	225
Total current assets	8,333	6,699	6,440	6,616	6,463	6,377	6,809	7,314	7,647	8,045
Non-current assets										
Investments in associates	240	240	240	240	240	240	240	240	240	240
Property, infrastructure, plant and equipment	145,073	145,399	146,794	147,719	148,916	149,166	148,971	149,353	150,336	150,563
Total non-current assets	145,313	145,638	147,034	147,959	149,156	149,406	149,211	149,593	150,576	150,803
Total assets	153,646	152,337	153,474	154,575	155,618	155,783	156,021	156,907	158,223	158,848
Liabilities										
Current liabilities										
Trade and other payables	1,688	751	857	805	849	763	734	810	889	831
Trust funds and deposits	16	16	16	16	16	16	16	16	16	16
Provisions	976	1,001	1,026	1,051	1,078	1,105	1,132	1,160	1,189	1,219
Other liabilities	80	80	80	80	80	80	80	80	80	80
Total current liabilities	2,761	1,848	1,979	1,953	2,022	1,964	1,962	2,067	2,175	2,146
Non-current liabilities										
Provisions	109	111	114	117	120	123	126	129	132	136
Total non-current liabilities	109	111	114	117	120	123	126	129	132	136
Total liabilities	2,870	1,960	2,093	2,070	2,142	2,087	2,088	2,196	2,307	2,282
Net assets	150,776	150,377	151,381	152,505	153,476	153,696	153,933	154,711	155,916	156,566
Equity										
Accumulated surplus	101,819	102,147	103,546	104,474	105,674	105,927	105,735	106,120	107,106	107,336
Revaluation Reserve	43,498	43,498	43,498	43,498	43,498	43,498	43,498	43,498	43,498	43,498
Other reserves	5,459	4,732	4,337	4,533	4,304	4,271	4,699	5,092	5,311	5,732
Total equity	150,776	150,377	151,381	152,505	153,476	153,696	153,933	154,711	155,915	156,566

#### **3.3** Statement of Changes in Equity

Statement of Changes in Equity	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30	2030-31
	Budget									
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Accumulated Surplus										
Opening Balance 1st July	92,702	101,819	102,147	103,546	104,474	105,674	105,927	105,735	106,120	107,106
Adjustment on change in accounting policy										
Surplus / (deficit) for the year	5,563	(399)	1,004	1,124	970	220	236	778	1,205	651
Transfer to other reserves	(63)	(48)	0	(196)	0	0	(428)	(393)	(219)	(421)
Transfer from other reserves	3,616	776	395	0	229	33	0	0	0	0
Closing Balance 30th June	101,819	102,147	103,546	104,474	105,674	105,927	105,735	106,120	107,106	107,336
Revaluation Reserve										
Opening Balance 1st July	43,498	43,498	43,498	43,498	43,498	43,498	43,498	43,498	43,498	43,498
Net asset revaluation increment/(decrement)	0	0	0	0	0	0	0	0	0	0
Closing Balance 30th June	43,498	43,498	43,498	43,498	43,498	43,498	43,498	43,498	43,498	43,498
Other Reserves										
Opening Balance 1st July	9,013	5,459	4,732	4,337	4,533	4,304	4,271	4,699	5,092	5,311
Transfer to other reserves	63	48	0	196	0	0	428	393	219	421
Transfer from other reserves	(3,616)	(776)	(395)	0	(229)	(33)	0	0	0	0
Closing Balance 30th June	5,459	4,732	4,337	4,533	4,304	4,271	4,699	5,092	5,311	5,732
Total Equity										
Opening Balance 1st July	145,213	150,776	150,377	151,381	152,505	153,476	153,696	153,933	154,711	155,915
Surplus / (deficit) for the year	5,563	(399)	1,004	1,124	970	220	236	778	1,205	651
Closing Balance 30th June	150,776	150,377	151,381	152,505	153,476	153,696	153,933	154,711	155,915	156,566

#### **3.4 Statement of Cash Flows**

Statement of Cash Flows	2021-22 Budget	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30	2030-31
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Cash flows from operating activities										
Receipts	7.040	0 1 4 4	0.270	0 5 0 2	0 ( ) 7	0.025	0.027	0.224	0.446	0.002
Rates and charges	7,946	8,144	8,376	8,583	8,627	8,825	9,027	9,234	9,446	9,663
Statutory fees and fines	132	134	137	140	143	146	149	153	156	160
User fees	1,977	2,068	2,127	2,175	2,224	2,274	2,326	2,378	2,431	2,486
Grants - Operating	1,017	1,096	1,141	1,129	1,155	1,181	1,207	1,234	1,262	1,291
Grants - Capital	6,495	0	1,021	990	990	165	165	728	1,165	603
Interest received	50	63	125	125	151	151	151	151	151	151
Other receipts	218	223	227	233	238	244	249	255	261	267
Total receipts	17,870	11,728	13,155	13,376	13,528	12,985	13,274	14,132	14,872	14,619
Payments										
Employee costs	(4,846)	(4,928)	(4,987)	(5,124)	(5,265)	(5,383)	(5 <i>,</i> 504)	(5,628)	(5,755)	(5 <i>,</i> 884)
Materials and services	(5,733)	(5,400)	(5 <i>,</i> 315)	(5,240)	(5 <i>,</i> 368)	(5,446)	(5 <i>,</i> 588)	(5,719)	(5 <i>,</i> 859)	(5 <i>,</i> 989)
Short-term, low value and variable lease payments	(21)	(21)	(21)	(21)	(22)	(22)	(23)	(23)	(24)	(24)
Other payments	(332)	(326)	(328)	(335)	(342)	(350)	(358)	(366)	(374)	(383)
Total payments	(10,932)	(10,675)	(10,651)	(10,720)	(10,997)	(11,202)	(11,473)	(11,736)	(12,012)	(12,280)
Net cash provided by operating activities	6,938	1,053	2,503	2,656	2,531	1,783	1,801	2,396	2,860	2,339
Cash flows from investing activities										
Payments for property, infrastructure, plant and equipment	(10,234)	(2,705)	(2,799)	(2,506)	(2,710)	(1,895)	(1,396)	(1,919)	(2,556)	(1,969)
Proceeds from sale of property, infrastructure, plant and equipment	27	18	37	26	26	27	27	28	29	29
Net cash provided by / (used in) investing activities	(10,206)	(2,687)	(2,762)	(2,480)	(2,684)	(1,869)	(1,369)	(1,891)	(2,528)	(1,940)
Cash flows from financing activities										
Net cash provided by / (used in) financing activities	0	0	0	0	0	0	0	0	0	0
Net increase / (decrease) in cash and cash equivalents	(3,268)	(1,634)	(259)	176	(153)	(85)	432	505	333	399
Cash and cash equivalents at the beginning of the financial year	10,042	6,774	5,140	4,881	5,057	4,903	4,818	5,250	5,755	6,088
Cash and cash equivalents at the end of the financial year	6,774	5,140	4,881	5,057	4,903	4,818	5,250	5,755	6,088	6,486

#### **3.5 Statement of Capital Works**

Statement of Capital Works	2021-22 Budget \$'000	2022-23 \$'000	2023-24 \$'000	2024-25 \$'000	2025-26 \$'000	2026-27 \$'000	2027-28 \$'000	2028-29 \$'000	2029-30 \$'000	2030-31 \$'000
Property										
Buildings	4,729	683	1,008	1,764	1,770	626	283	1,039	1,795	1,052
Total buildings	4,729	683	1,008	1,764	1,770	626	283	1,039	1,795	1,052
Total property	4,729	683	1,008	1,764	1,770	626	283	1,039	1,795	1,052
Plant and equipment										
Plant, machinery and equipment	119	280	208	162	133	173	270	163	168	174
Fixtures, fittings and furniture	5	5	5	5	5	5	6	6	6	6
Computers and telecommunications	201	237	86	47	48	49	50	51	52	54
Total plant and equipment	325	522	299	215	186	227	326	220	226	234
Infrastructure										
Roads	771	110	112	115	117	120	123	125	128	131
Footpaths and cycle ways	198	104	700	21	360	147	22	23	138	141
Drainage	174	200	102	154	107	229	141	114	117	119
Recreational, leisure and community facilities	823	97	99	102	104	357	359	362	114	117
Parks, open space and streetscapes	727	77	79	80	82	84	86	88	90	92
Other infrastructure	2,652	10	510	10	11	11	11	11	12	12
Total infrastructure	5,770	598	1,603	482	781	948	743	723	598	611
Total capital works expenditure	10,825	1,802	2,910	2,461	2,737	1,802	1,351	1,982	2,620	1,897
Represented by:										
New asset expenditure	2,579	530	268	80	420	207	82	83	199	201
Asset renewal expenditure	2,432	960	1,674	1,313	1,299	1,206	869	1,254	1,651	1,300
Asset upgrade expenditure	5,813	313	968	1,068	1,019	389	399	645	770	396
Total capital works expenditure	10,825	1,802	2,910	2,461	2,737	1,802	1,351	1,982	2,620	1,897

#### **3.6 Statement of Human Resources**

Staff Expenditure	2021-22 Budget	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30	2030-31
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Total staff expenditure										
Male	1,692	1,734	1,776	1,824	1,875	1,917	1,959	2,004	2,049	2,095
Female	2,615	2,680	2,747	2,823	2,901	2,966	3,033	3,101	3,171	3,242
Self-described gender	-	-	-	-	-	-	-	-	-	-
Casuals, temporary and other expenditure	566	541	492	505	519	531	543	555	567	580
Capitalised labour costs	111	114	117	120	123	126	129	132	135	138
Total staff expenditure	4,984	5,069	5,132	5,272	5,417	5,539	5,663	5,792	5,922	6,055
Permanent full time										
Male	1,519	1,557	1,594	1,637	1,683	1,720	1,759	1,799	1,839	1,880
Female	1,001	1,026	1,052	1,081	1,110	1,135	1,161	1,187	1,214	1,241
Self-described gender	-	-	-	-	-	-	-	-	-	-
Total	2,520	2,583	2,646	2,718	2,793	2,856	2,920	2,986	3,053	3,121
Permanent part time										
Male	173	177	182	187	192	196	201	205	210	214
Female	1,614	1,654	1,696	1,742	1,790	1,831	1,872	1,914	1,957	2,001
Self-described gender	-	-	-	-	-	-	-	-	-	-
Total	1,787	1,832	1,877	1,929	1,982	2,027	2,072	2,119	2,167	2,215

#### **3.6** Statement of Human Resources – cont.

Staff Numbers	2021-22 Budget	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30	2030-31
	FTE	FTE	FTE	FTE	FTE	FTE	FTE	FTE	FTE	FTE
Total staff numbers										
Male	12.8	12.8	12.8	12.8	12.8	12.8	12.8	12.8	12.8	12.8
Female	27.3	27.3	27.3	27.3	27.3	27.3	27.3	27.3	27.3	27.3
Self-described gender	-	-	-	-	-	-	-	-	-	-
Casuals and temporary staff	5.5	4.5	3.9	3.9	3.9	3.9	3.9	3.9	3.9	3.9
Capitalised labour costs	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Total staff numbers	46.6	45.6	45.0	45.0	45.0	45.0	45.0	45.0	45.0	45.0
Permanent full time										
Male	11.0	11.0	11.0	11.0	11.0	11.0	11.0	11.0	11.0	11.0
Female	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0
Self-described gender	-	-	-	-	-	-	-	-	-	-
Total	21.0	21.0	21.0	21.0	21.0	21.0	21.0	21.0	21.0	21.0
Permanent part time										
Male	1.8	1.8	1.8	1.8	1.8	1.8	1.8	1.8	1.8	1.8
Female	17.3	17.3	17.3	17.3	17.3	17.3	17.3	17.3	17.3	17.3
Self-described gender	-	-	-	-	-	-	-	-	-	-
Total	19.1	19.1	19.1	19.1	19.1	19.1	19.1	19.1	19.1	19.1
Staff Head count										
Employees (head count including casual and temporary staff)	71.0	70.0	69.0	69.0	69.0	69.0	69.0	69.0	69.0	69.0
Total staff numbers	71.0	70.0	69.0	69.0	69.0	69.0	69.0	69.0	69.0	69.0

#### **3.6** Statement of Human Resources – cont.

		Perman	ent Full Time			Permanent	Part Time		<b>0</b>
Staff Expenditure Core Area Wise	Male	Female	Self-described	Total	Male	Female	Self- described	Total	Grand Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Community Wellbeing	3,672	325	-	3,997	1,120	8,397	-	9,517	13,514
Environmental Sustainability	569	1,064	-	1,633	-	884	-	884	2,517
Local Economy	-	3,325	-	3,325	817	1,366	-	2,183	5,509
Planning and Heritage	2,250	2,676	-	4,926	-	1,455	-	1,455	6,382
Governance and Performance	10,496	3,818	-	14,314	-	5,968	-	5,968	20,281
Total permanent staff expenditure	16,988	11,207	-	28,195	1,937	18,071	-	20,008	48,203
Casuals, temporary and other expenditure									5,399
Capitalised labour costs									1,243
Total staff	16,988	11,207	-	28,195	1,937	18,071	-	20,008	54,844

### 3.6 Planned Human Resource Expenditure

Staff Expenditure Core Area Wise	2021- 22 Budget	2022- 23	2023- 24	2024- 25	2025- 26	2026- 27	2027- 28	2028- 29	2029- 30	2030- 31
Community Wellbeing	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Permanent - Full time	357	366	375	385	396	405	414	423	433	443
Female	29	30	30	31	32	33	34	34	35	36
Male	328	336	345	354	364	372	380	389	398	407
Permanent - Part time	850	871	893	918	943	964	986	1,008	1,031	1,054
Female	750	769	788	810	832	851	870	889	909	930
Male	100	103	105	108	111	113	116	119	121	124
Total Community Wellbeing	1,207	1,237	1,268	1,303	1,339	1,369	1,400	1,431	1,463	1,496
Environmental Sustainability										
Permanent - Full time	151	154	157	160	162	165	167	170	172	175
Female	95	97	100	103	105	108	110	113	115	118
Male	56	57	57	57	57	57	57	57	57	57
Permanent - Part time	79	81	83	85	88	90	92	94	96	98
Female	79	81	83	85	88	90	92	94	96	98
Male	-	-	-	-	-	-	-	-	-	-
Total Environmental Sustainability	230	235	240	245	250	254	259	263	268	273
Local Economy										
Permanent - Full time	297	304	312	321	329	337	344	352	360	368
Female	297	304	312	321	329	337	344	352	360	368
Male	-	-	-	-	-	-	-	-	-	-
Permanent - Part time	195	200	205	211	216	221	226	231	236	242
Female	122	125	128	132	135	138	141	145	148	151
Male	73	75	77	79	81	83	85	87	89	91
Total Local Economy	492	504	517	531	546	558	571	583	597	610

Staff Expenditure Core Area Wise	2021- 22 Budget	2022- 23	2023- 24	2024- 25	2025- 26	2026- 27	2027- 28	2028- 29	2029- 30	2030- 31
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Planning and Heritage										
Permanent - Full time	440	451	462	475	488	499	510	522	533	545
Female	239	245	251	258	265	271	277	283	290	296
Male	201	206	211	217	223	228	233	238	244	249
Permanent - Part time	130	133	137	140	144	147	151	154	158	161
Female	130	133	137	140	144	147	151	154	158	161
Male	-	-	-	-	-	-	-	-	-	-
Total Planning and Heritage	570	584	599	615	632	646	661	676	691	707
Governance and Performance										
Permanent - Full time	1,275	1,307	1,340	1,377	1,417	1,450	1,484	1,519	1,554	1,590
Female	341	350	358	368	378	387	395	404	413	423
Male	934	957	981	1,009	1,039	1,063	1,088	1,115	1,141	1,168
Permanent - Part time	533	546	560	575	591	605	618	632	646	661
Female	533	546	560	575	591	605	618	632	646	661
Male	-	-	-	-	-	-	-	-	-	-
Total Governance and Performance	1,808	1,853	1,900	1,953	2,008	2,055	2,102	2,151	2,201	2,251
Casuals, temporary and other expenditure	566	541	492	505	519	531	543	555	567	580
Capitalised labour costs	111	114	117	120	123	126	129	132	135	138
Total staff expenditure	4,984	5,069	5,132	5,272	5,417	5,539	5,663	5,792	5,922	6,055

#### 3.7 Planned Human Resource Expenditure – cont.

5.7 Flatified Hamail Res										
Staff Numbers Core Area Wise	2021- 22 Budgot	2022- 23	2023- 24	2024- 25	2025- 26	2026- 27	2027- 28	2028- 29	2029- 30	2030- 31
Wise	Budget FTE	FTE								
Community Wellbeing										
Permanent - Full time	3.2	3.2	3.2	3.2	3.2	3.2	3.2	3.2	3.2	3.2
Female	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2
Male	3	3	3	3	3	3	3	3	3	3
Permanent - Part time	9.1	9.1	9.1	9.1	9.1	9.1	9.1	9.1	9.1	9.1
Female	8.3	8.3	8.3	8.3	8.3	8.3	8.3	8.3	8.3	8.3
Male	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8
	12.3			12.3						
Total Community Wellbeing Environmental Sustainability	12.5	12.3	12.3	12.5	12.3	12.3	12.3	12.3	12.3	12.3
•	4 5	1 5	4 5	4 5	1 5	1 5	1 5	1 5	4 5	1 5
Permanent - Full time	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5
Female	1	1	1	1	1	1	1	1	1	1
Male	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5
Permanent - Part time	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8
Female	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8
Male	0	0	0	0	0	0	0	0	0	0
Total Environmental Sustainability	2.3	2.3	2.3	2.3	2.3	2.3	2.3	2.3	2.3	2.3
Local Economy										
Permanent - Full time	2.8	2.8	2.8	2.8	2.8	2.8	2.8	2.8	2.8	2.8
Female	2.8	2.8	2.8	2.8	2.8	2.8	2.8	2.8	2.8	2.8
Male	0	0	0	0	0	0	0	0	0	0
Permanent - Part time	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5
Female	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5
Male	1	1	1	1	1	1	1	1	1	1
Total Local Economy	5.3	5.3	5.3	5.3	5.3	5.3	5.3	5.3	5.3	5.3
Planning and Heritage										
Permanent - Full time	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5
Female	2	2	2	2	2	2	2	2	2	2
Male	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5
Permanent - Part time	1.3	1.3	1.3	1.3	1.3	1.3	1.3	1.3	1.3	1.3
Female	1.3	1.3	1.3	1.3	1.3	1.3	1.3	1.3	1.3	1.3
Male	0	0	0	0	0	0	0	0	0	0
Total Planning and Heritage	4.8	4.8	4.8	4.8	4.8	4.8	4.8	4.8	4.8	4.8
Governance and										
Performance										
Permanent - Full time	10	10	10	10	10	10	10	10	10	10
Female	4	4	4	4	4	4	4	4	4	4
Male	6	6	6	6	6	6	6	6	6	6
Permanent - Part time	5.4	5.4	5.4	5.4	5.4	5.4	5.4	5.4	5.4	5.4
Female	5.4	5.4	5.4	5.4	5.4	5.4	5.4	5.4	5.4	5.4
Male	0	0	0	0	0	0	0	0	0	0
Total Governance and	15.4	15.4	15.4	15.4	15.4	15.4	15.4	15.4	15.4	15.4
Performance										
Casuals and temporary staff	5.5	4.5	3.9	3.9	3.9	3.9	3.9	3.9	3.9	3.9
Capitalised labour	1	1	1	1	1	1	1	1	1	1
Total staff numbers	46.6	45.6	45	45	45	45	45	45	45	45

#### **Financial Performance Indicators**

The following table highlights Council's projected performance across a range of key financial performance indicators specified in the Local Government Performance Reporting Framework (LGPRF). These indicators provide an analysis of Council's 10-year financial projections and should be interpreted in the context of the organisation's objectives and financial management principles.

Indicator	Measure	Note	Expected Range	2021- 22 Budget	2022- 23	2023- 24	2024- 25	2025- 26	2026- 27	2027- 28	2028- 29	2029- 30	2030- 31	Trend +/O/-
Operating position														
Adjusted underlying result	Adjusted underlying surplus or (deficit) / adjusted underlying revenue	1	-20% to 20%	(8.5%)	(3.4%)	(0.1%)	1.4%	0.2%	0.7%	0.8%	0.7%	0.6%	0.6%	+
Liquidity												•		
Working Capital	Current assets / current liabilities		100% to 400%	301.8%	362.4%	325.5%	338.8%	319.5%	324.8%	347.1%	353.8%	351.6%	374.9%	о
Unrestricted cash	Unrestricted cash / current liabilities		10% to 300%	135.6%	114.1%	93.5%	103.7%	92.6%	91.0%	113.1%	131.7%	140.5%	161.0%	+
Obligations														
Loans and borrowings	Interest bearing loans and borrowings / rate revenue		0% to 70%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	о
Loans and borrowings	Interest and principal repayments on interest bearing loans and borrowings / rate revenue		0% to 20%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	о
Indebtedness	Non-current liabilities / own source revenue		2% to 70%	1.1%	1.0%	1.0%	1.0%	1.1%	1.1%	1.1%	1.1%	1.1%	1.1%	o
Asset renewal	Asset renewal and asset upgrade expenses / asset depreciation	2	40% to 130%	600.7%	87.4%	179.2%	158.0%	85.9%	79.2%	57.4%	79.9%	102.8%	79.3%	о
Stability														_
Rates concentration	Rate revenue / adjusted underlying revenue		30% to 80%	70.1%	69.4%	69.0%	69.1%	68.6%	68.6%	68.7%	68.7%	68.7%	68.7%	о
Rates effort	Rate revenue / CIV of rateable properties in the municipality		0.15% to 0.75%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.3%	о
Efficiency														
Expenditure level	Total expenses / number of property assessments	3	\$2,000 to \$5,000	\$3,966	\$3,908	\$3,916	\$3,948	\$4,047	\$4,114	\$4,202	\$4,304	\$4,405	\$4,502	-
Revenue level	General rate revenue / number of property assessments	4	\$700 to \$2,000	\$2,186	\$2,234	\$2,293	\$2,350	\$2,404	\$2 <i>,</i> 459	\$2,516	\$2,574	\$2 <i>,</i> 633	\$2,693	-

Key to Forecast Trend:

- "+" Forecasts improvement in Council's financial performance / financial position indicator
- "O" Forecasts that Council's financial performance / financial position indicator will be steady
- "-" Forecasts deterioration in Council's financial performance / financial position indicator

Some of these indicators cannot be directly related to the financial sustainability indicators specified in the Council Plan. As detailed in section 2.1 of this Financial Plan, Council uses different measures for some of these indicators considering the scale and the nature of its operations.

#### Notes to indicators

 Adjusted underlying result – This is an important measure of financial sustainability and an indicator of the operating result required to enable Council to continue to provide core services and meet its objectives.

An increase in depreciation expenses due to the new Queenscliffe Hub and the upgraded Queenscliff Boat Ramp together with one-off operating expenses included in the Financial Plan have resulted in projected underlying deficits for the 2022-23 and 2023-24 financial years. The additional income from tourist parks and operational efficiencies will eventually off-set the additional depreciation from the year 2024-25 onwards.

Council has been receiving an average annual operating grant of \$115,000 from Better Boating Victoria (BBV) as compensation for the loss of income from boat ramp parking fees. However, no grant income from BBV is factored into this Plan after the financial year 2021-22 as Council has not received any confirmation from BBV about the future grant arrangements.

- Asset renewal Though the asset renewal ratio is below 100% for some years during the 10-year planning horizon, Council will achieve above 100% asset renewal ratio for all years based on the 3-year rolling average as detailed in the "Financial Snapshot" section of this Plan.
- 3. Expenditure level The majority of expenditure incurred by Queenscliffe is non-discretionary and part of managing the services expected of a local council. Given the very small and no-growth ratepayer base, this translates into a level of expenditure per property assessment which is higher than the outcome for most of the other local councils.
- 4. Revenue level Rate revenue represents a high proportion of Queenscliffe's revenue. Given the very small and no-growth ratepayer base, this translates into a level of rate revenue per property assessment which is higher than the outcome for most of the other local councils.

#### **Strategies and Plans**

#### 5.1 Borrowing Strategy

Council policy CP040, Borrowings, establishes objectives and principles that outline when it is appropriate for Council to undertake borrowing.

https://www.queenscliffe.vic.gov.au/files/assets/public/documents/your-council/policies/cp040-borrowings-adopted-170221.pdf

Any new borrowings to be considered by Council will be used for:

- Investing in specific major infrastructure, which is inter-generational (long-term);
- Investing in projects which generate income; and/or
- Matching government grants for priority capital projects.

To ensure the overall sustainability of Council, total borrowings of Council will be subject to the following limits (ratios)

Indicator	Measure	BoQ target
Indebtedness (%)	Non-current liabilities / own sourced revenue	10% or less
Loans and borrowings compared to rates (%)	Interest bearing loans and borrowings / Rate revenue	15% or less
Loans and borrowings repayments compared to rates	Interest and principal repayments on interest bearing loans and borrowings / Rate revenue	2% or less

No new borrowings are planned during the 10-year planning horizon covered in this Plan.

#### 5.2 Reserves Strategy

Council policy CP039, Discretionary Reserves, provides for responsible financial management of general revenue allocations for specific reserves, as well as tied government grants and community contributions that have not been utilised in the year of receipt.

https://www.queenscliffe.vic.gov.au/files/assets/public/documents/your-council/policies/cp039discretionary-reserves-adopted-170221.pdf

The Borough of Queenscliffe holds a range of discretionary reserves within Equity on its Balance Sheet.

#### Carry forward reserves

The bulk of funds held in discretionary reserves each financial year is with respect to operating and capital projects to be carried forward for completion in future years.

#### Asset replacement reserve (allocated)

Funds are held in this reserve to meet future asset renewal requirements for specific projects earmarked by Council. A minimum allocation for a transfer to reserve of \$40,000 p.a. (approximately 5% of annual asset renewal budget) is included in Council's Adopted Budget.

#### General/Unallocated Cash Reserve

This reserve comprises of the cash surpluses achieved in previous financial years, which have not yet been allocated by Council to specific projects within the Annual Budget. Council aims to hold a minimum of \$500,000 (approximately 5% of annual cash operating expenses) in this reserve.

#### Waste management reserves

For each of these waste streams, the costs incurred by Council, net of any income received with respect to the particular waste service is compared with the waste charges collected from ratepayers for that waste service, with the resulting net surplus/(deficit) calculated at the end of each financial year and adjusted against existing waste reserve balances.

Council will consider the year-end forecast balance of each waste management reserve as part of its annual budget preparation process, to determine what (if any) balance will be transferred from waste reserves to offset the costs of each waste service, before providing direction to officers regarding the amount of waste management charges to be applied in the next financial year to ensure achievement of full cost recovery of each of the three waste services provided by Council to its ratepayers.

#### Unfunded superannuation liability reserve

Council set aside \$20,000 in each of the 2014/15 and 2015/16 budget years, as a hedge against future calls which may be made by Vision Super on the unfunded superannuation liability (defined benefits scheme).

Council monitors the likelihood of a call on this scheme via quarterly finance reports. The current balance held in this reserve totals \$40,000 (the last call on the fund was \$218,000 in 2011/12).

#### Sales Proceeds - Murray Road Land

Proceeds from the sale of the Murray Road Land is kept in this reserve until Council identify potential investment opportunities in line with the Council policy, CP044, Sale, Exchange or Transfer of Council Land.

https://www.queenscliffe.vic.gov.au/files/assets/public/documents/yourcouncil/policies/cp044\_sale\_exchange\_or\_transfer\_of\_land\_adopted\_240119.pdf

Investment opportunities have not been identified for the proceeds from the sale of Murray Road land in this Plan. The Financial Plan will be updated when Council makes a decision.

#### **Reserve Usage Projections**

Reserves	Restricted / Discretionary	2021- 22 \$000's	2022- 23 \$000's	2023- 24 \$000's	2024- 25 \$000's	2025- 26 \$000's	2026- 27 \$000's	2027- 28 \$000's	2028- 29 \$000's	2029- 30 \$000's	2030- 31 \$000's
		•	·				•		·		•
Carry Forward Reserves	Discretionary										
Opening balance		4,399	920	176	0	0	0	0	0	0	0
Transfer to reserve		0	0	0	0	0	0	0	0	0	0
Transfer from reserve		(3 <i>,</i> 479)	(744)	(176)	0	0	0	0	0	0	0
Closing balance		920	176	0	0	0	0	0	0	0	0

Asset Replacement Reserve (Allocated)	Discretionary										
Opening balance		640	580	620	431	525	296	264	651	1,045	1,263
Transfer to reserve		0	40	0	94	0	0	388	393	219	421
Transfer from reserve		(60)	0	(189)	0	(229)	(33)	0	0	0	0
Closing balance		580	620	431	525	296	264	651	1,045	1,263	1,685

General/Unallocated Cash Reserve	Discretionary										
Opening balance		447	467	395	365	467	467	467	507	507	507
Transfer to reserve		20	0	0	102	0	0	40	0	0	0
Transfer from reserve		0	(72)	(30)	0	0	0	0	0	0	0
Closing balance		467	395	365	467	467	467	507	507	507	507

Reserves Summary	Total Discretionary										
Opening balance		5,487	1,967	1,192	797	993	764	731	1,159	1,552	1,771
Transfer to reserve		20	40	0	196	0	0	428	393	219	421
Transfer from reserve		(3,539)	(816)	(395)	0	(229)	(33)	0	0	0	0
Closing balance		1,967	1,192	797	993	764	731	1,159	1,552	1,771	2,192

Keserves	Restricted /	2021- 22				2025- 26		2027- 28	2028- 29		2030- 31
	Discretionary	\$000's	\$000's	\$000's	\$000's	\$000's	\$000's	\$000's	\$000's	\$000's	\$000's

Waste Management Reserves	Restricted										
Opening balance		(14)	(48)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Transfer to reserve		43	48	0	0	0	0	0	0	0	0
Transfer from reserve		(77)	0	0	0	0	0	0	0	0	0
Closing balance		(48)	0	0	0	0	0	0	0	0	0

Unfunded Superannuation Liability Reserve	Restricted										
Opening balance		40	40	40	40	40	40	40	40	40	40
Transfer to reserve		0	0	0	0	0	0	0	0	0	0
Transfer from reserve		0	0	0	0	0	0	0	0	0	0
Closing balance		40	40	40	40	40	40	40	40	40	40

Sales Proceeds - Murray Road Land	Restricted										
Opening balance		3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500
Transfer to reserve		0	0	0	0	0	0	0	0	0	0
Transfer from reserve		0	0	0	0	0	0	0	0	0	0
Closing balance		3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500

Reserves Summary	Total Restricted										
Opening balance		3,526	3,492	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540
Transfer to reserve		43	48	0	0	0	0	0	0	0	0
Transfer from reserve		(77)	0	0	0	0	0	0	0	0	0
Closing balance		3,492	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540

Reserves	Restricted / Discretionary	2021- 22 \$000's	2022- 23 \$000's	2023- 24 \$000's	2024- 25 \$000's	2025- 26 \$000's	2026- 27 \$000's	2027- 28 \$000's	2028- 29 \$000's	2029- 30 \$000's	2030- 31 \$000's
Reserves Summary	Restricted & Discretionary										
Opening balance		9,012	5,459	4,732	4,337	4,533	4,304	4,271	4,699	5,092	5,311
Transfer to reserve		63	88	0	196	0	0	428	393	219	421
Transfer from reserve		(3,616)	(816)	(395)	0	(229)	(33)	0	0	0	0
Closing balance		5,459	4,732	4,337	4,533	4,304	4,271	4,699	5,092	5,311	5,732

#### 5.3 Revenue and Rating Plan

The Revenue and Rating Plan determines the most appropriate and affordable revenue and rating approach for the Borough of Queenscliffe, which in conjunction with other income sources will adequately finance the objectives in the council plan.

https://www.queenscliffe.vic.gov.au/files/assets/public/documents/your-council/budget-and-finance/boq-2021-22-revenue-and-rating-plan-final.pdf

Considering the impact on the ratepayers in the municipality, Council will always endeavour to maintain future rates increases at or within the capped rate as determined by the Minister for Local Government.

With the introduction of State Government rating capping legislation from 1 July 2016, capped rate increases as determined by the Minister for Local Government have been applied to Borough of Queenscliffe rate budgets. The rate cap has a significant impact on the resources available to fund operating budgets, major projects and capital works.

The challenge faced by the Borough, as with many small rural councils, is the low growth in rateable properties (and therefore rate income), and unavoidable increases in costs related to meeting legislative compliance requirements, increasing expectations and demand for Council services and the challenge of meeting infrastructure renewal needs.

More recently, the State Government election commitment to remove boat ramp parking fees has had a significant impact on Council, with a total loss of income to Council above one million dollars over ten years.

Council's annual rate setting objective is developed within a framework that takes into account the projects and services that implement the strategic objectives set out in the Council Plan, and the resources required to deliver statutory services. The rate setting also considers the objectives of the Financial Plan, and the resources required to manage and renew our assets and infrastructure.

#### 5.4 Waste Management Strategy

Council policy CP038, Waste Management, outline the arrangements for waste management services provided to properties in the Borough of Queenscliffe that are entitled to receive such services and to raise revenue in an equitable manner, to fully recover the cost of Council's kerbside, green and public waste services.

https://www.queenscliffe.vic.gov.au/files/assets/public/documents/your-council/policies/cp038-wastemanagement-adopted-230621.pdf

#### 5.5 Workforce Plan

Council is in the process of developing a Workforce Plan in line with the requirements of the Local Government Act 2020. The Workforce Plan will systematically identify, analyse and plan Council's needs in terms of people.

The Statement of Human Resources and Planned Human Resource Expenditure included in this Plan will be updated in the future in line with the Workforce Plan.

