



20 December 2023

David Kenwood
President
Point Lonsdale Civic Association Inc
Via email: [REDACTED]

Dear Mr Kenwood

PUBLIC QUESTION TAKEN ON NOTICE

I am writing in response to the public question taken on notice at the Ordinary Meeting of Council held on Wednesday 13 December 2023.

The public question reads as follows:

We have reviewed the tender document for the proposed bike park development. This is nominated as a design construct project in two stages as described in the tender document, which nominates two features that should be included in the design, and no other design requirements, but indicates that other issues, fencing, signage, safety issues etc, should be included as the contractors responsibility.

Stage 1, design and approval process, and Stage 2, construction, to proceed only after funding confirmed. A budget of \$520,000 is indicated as available for this project.

Q1. How can a contractor quote a firm price on an undefined scope

Q2. Is it appropriate to indicate a budget for a tendered project.

In response to the question, I provide the following advice:

Bike Parks are a unique concept and industry practice indicates that the best outcome is achieved where the design and construction are undertaken by the one company. The scope provided for a defined area and a hybrid of a pump track and jumps track, sufficient to allow creativity by the designer and they can provide a fixed price due to their experience in this field.

An indicative budget is appropriate and essential to allow contractors to design a park that will fit the area available. The response and quality of the individual designs provide the competitive edge and the basis for comparing value between the tenders.

Yours sincerely

A handwritten signature in blue ink, appearing to read 'M Gill', with a long horizontal stroke extending to the right.

Martin Gill
Chief Executive Officer